

# ADVENTA BERHAD

(Company No.: 618533-M) (Incorporated in Malaysia under Companies Act, 1965)

PUBLIC ISSUE OF 67,500,000 NEW ORDINARY SHARES OF RM0.10 EACH AT AN ISSUE PRICE OF RM0.30 PER NEW ORDINARY SHARE PAYABLE IN FULL UPON APPLICATION, COMPRISING:

- 11,000,000 NEW ORDINARY SHARES OF RM0.10 EACH AVAILABLE FOR APPLICATION BY ELIGIBLE DIRECTORS, EMPLOYEES, CUSTOMERS AND SUPPLIERS OF ADVENTA GROUP;
- II. 30,000,000 NEW ORDINARY SHARES OF RM0.10 EACH AVAILABLE FOR APPLICATION BY THE MALAYSIAN PUBLIC; AND
- III. 26,500,000 NEW ORDINARY SHARES OF RM0.10 EACH AVAILABLE FOR PLACEMENT TO SELECTED INVESTORS

PLACEMENT OF 122,500,000 NEW ORDINARY SHARES OF RM0.10 EACH AND OFFER FOR SALE OF 12,500,000 EXISTING ORDINARY SHARES OF RM0.10 EACH TO BUMIPUTERA INVESTORS APPROVED BY THE MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY AT AN ISSUE/OFFER PRICE OF RM0.30 PER ORDINARY SHARE PAYABLE IN FULL UPON APPLICATION

PURSUANT TO THE LISTING OF ADVENTA BERHAD ON THE SECOND BOARD OF BURSA MALAYSIA SECURITIES BERHAD (FORMERLY KNOWN AS MALAYSIA SECURITIES EXCHANGE BERHAD)

FOR INFORMATION CONCERNING CERTAIN RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROSPECTIVE INVESTORS, SEE "RISK FACTORS" COMMENCING ON PAGE 28 HEREOF

Adviser and Managing Underwriter, Underwriter and Placement Agent



This Prospectus is dated 9 June 2004

THIS PROSPECTUS HAS BEEN SEEN AND APPROVED BY THE DIRECTORS AND PROMOTER OF ADVENTA BERHAD ("THE COMPANY") AND THE OFFERORS AND THEY COLLECTIVELY AND INDIVIDUALLY ACCEPT FULL RESPONSIBILITY FOR THE ACCURACY OF THE INFORMATION CONTAINED HEREIN AND CONFIRM THAT AFTER HAVING MADE ALL REASONABLE ENQUIRIES, AND TO THE BEST OF THEIR KNOWLEDGE AND BELIEF, THERE ARE NO FALSE OR MISLEADING STATEMENT OR OTHER FACTS, THE OMISSION OF WHICH WOULD MAKE ANY STATEMENTS HEREIN FALSE OR MISLEADING. THE DIRECTORS HEREBY ACCEPT FULL RESPONSIBILITY FOR THE PROFIT FORECAST INCLUDED IN THIS PROSPECTUS AND CONFIRM THAT THE PROFIT FORECAST HAVE BEEN PREPARED BASED ON ASSUMPTIONS MADE.

AFFIN MERCHANT BANK BERHAD, BEING THE ADVISER, ACKNOWLEDGES THAT, BASED ON ALL AVAILABLE INFORMATION, AND TO THE BEST OF ITS KNOWLEDGE AND BELIEF, THIS PROSPECTUS CONSTITUTES A FULL AND TRUE DISCLOSURE OF ALL MATERIAL FACTS CONCERNING THE PUBLIC OFFERING AND IS SATISFIED THAT ANY PROFIT FORECAST (FOR WHICH THE DIRECTORS OF THE COMPANY ARE FULLY RESPONSIBLE), PREPARED FOR INCLUSION IN THE PROSPECTUS HAVE BEEN STATED BY THE DIRECTORS AFTER DUE AND CAREFUL ENQUIRY AND HAVE BEEN DULY REVIEWED BY THE REPORTING ACCOUNTANTS.

THE SECURITIES COMMISSION HAS APPROVED THE ISSUE, OFFER OR INVITATION IN RESPECT OF THE PUBLIC OFFERING AND THAT THE APPROVAL SHALL NOT BE TAKEN TO INDICATE THAT THE SECURITIES COMMISSION RECOMMENDS THE PUBLIC OFFERING.

THE SECURITIES COMMISSION SHALL NOT BE LIABLE FOR ANY NON-DISCLOSURE ON THE PART OF THE COMPANY AND TAKES NO RESPONSIBILITY FOR THE CONTENTS OF THIS PROSPECTUS, MAKES NO REPRESENTATION AS TO ITS ACCURACY OR COMPLETENESS AND EXPRESSLY DISCLAIMS ANY LIABILITY WHATSOEVER FOR ANY LOSS HOWSOEVER ARISING FROM OR IN RELIANCE UPON THE WHOLE OR ANY PART OF THE CONTENTS OF THIS PROSPECTUS. INVESTORS SHOULD RELY ON THEIR OWN EVALUATION TO ASSESS THE MERITS AND RISKS OF THE INVESTMENT. IN CONSIDERING THE INVESTMENT, INVESTORS WHO ARE IN ANY DOUBT AS TO THE ACTION TO BE TAKEN SHOULD CONSULT THEIR STOCKBROKER, BANK MANAGER, SOLICITOR, ACCOUNTANT OR OTHER PROFESSIONAL ADVISER IMMEDIATELY.

BURSA MALAYSIA SECURITIES BERHAD (FORMERLY KNOWN AS MALAYSIA SECURITIES EXCHANGE BERHAD) SHALL NOT BE LIABLE FOR ANY NON-DISCLOSURE ON THE PART OF THE COMPANY AND TAKES NO RESPONSIBILITY FOR THE CONTENTS OF THIS PROSPECTUS, MAKES NO REPRESENTATION AS TO ITS CORRECTNESS OR COMPLETENESS AND EXPRESSLY DISCLAIMS ANY LIABILITY WHATSOEVER FOR ANY LOSS HOWSOEVER ARISING FROM OR IN RELIANCE UPON THE WHOLE OR ANY PART OF THE CONTENTS OF THIS PROSPECTUS. ADMISSION TO THE OFFICIAL LIST IS NOT TO BE TAKEN AS AN INDICATION OF THE MERITS OF THE INVITATION, THE COMPANY OR OF ITS SECURITIES.

A COPY OF THIS PROSPECTUS HAS BEEN REGISTERED WITH THE SECURITIES COMMISSION. A COPY OF THIS PROSPECTUS, TOGETHER WITH THE FORM OF APPLICATION, HAS ALSO BEEN LODGED WITH THE REGISTRAR OF COMPANIES WHO TAKE NO RESPONSIBILITY FOR ITS CONTENTS.

Company No. 618533-M

#### INDICATIVE TIMETABLE

The indicative timing of events leading up to the listing of and quotation for Adventa Berhad's entire enlarged issued and paid-up share capital on the Second Board of Bursa Malaysia is set out below:

Event	Tentative Date
OPENING OF APPLICATION	9 June 2004
CLOSING OF APPLICATION	15 June 2004
TENTATIVE BALLOTING DATE	17 June 2004
TENTATIVE ALLOTMENT DATE	23 June 2004
TENTATIVE LISTING DATE	25 June 2004

THIS TIMETABLE IS TENTATIVE AND IS SUBJECT TO CHANGES WHICH MAY BE NECESSARY TO FACILITATE IMPLEMENTATION PROCEDURES. THE APPLICATION PERIOD WILL REMAIN OPEN UNTIL 5.00 P.M. ON 15 JUNE 2004 OR FOR SUCH FURTHER PERIOD(S) THAT THE DIRECTORS AND/OR OFFERORS OF ADVENTA BERHAD TOGETHER WITH THE MANAGING UNDERWRITER IN THEIR ABSOLUTE DISCRETION MAY DECIDE. SHOULD THERE BE AN EXTENSION OF THE CLOSING DATE, THE BALLOTING, ALLOTMENT AND LISTING DATES WILL BE EXTENDED ACCORDINGLY.

WHERE THE CLOSING DATE OF THE APPLICATION FOR THE INITIAL PUBLIC OFFERING IS EXTENDED FROM THE ORIGINAL CLOSING DATE, THE NOTICE OF SUCH EXTENSION(S) WILL BE ADVERTISED IN A WIDELY CIRCULATED NEWSPAPER.

#### **DEFINITIONS**

In this Prospectus, unless the context otherwise requires, the following words and abbreviations shall have the following meaning:

Act

: Companies Act, 1965 or any statutory modifications, amendments or re-

enactments thereof

Acquisitions

Acquisition of PPM, Acquisition of Ulma, Acquisition of TNSB, Acquisition of

AHSB and Acquisition of Nusaco, collectively

Acquisition of AHSB

Acquisition by Adventa of 5 ordinary shares of RM1.00 each in AHSB representing the entire issued and paid-up share capital of AHSB for a purchase consideration of RM599,998 satisfied by the issuance of 5,999,980 new Adventa

Shares at an issue price of RM0.10 per Share

Acquisition of

Nusaco

Acquisition by Adventa of 200,000 ordinary shares of RM1.00 each in Nusaco representing the entire issued and paid-up share capital of Nusaco for a purchase

consideration of RM170,000 satisfied by cash

Acquisition of TNSB : Acquisition by Adventa of 2,000,000 ordinary shares of RM1.00 each in TNSB

representing the entire issued and paid-up share capital of TNSB for a purchase consideration of RM25,400,000 satisfied by the issuance of 254,000,000 new

Adventa Shares at an issue price of RM0.10 per Share

Acquisition of PPM : Acquisition by Adventa from TNSB of 5,000,000 ordinary shares of RM1.00 each

in PPM representing the entire issued and paid-up share capital of PPM for a cash

consideration of RM3,838,000

Acquisition of Ulma : Acquisition by Adventa from TNSB of 1 ordinary share of Euro 25,000 in Ulma

representing the entire issued and paid-up share capital of Ulma for a cash

consideration of RM100,000

Adventa or Company : Adventa Berhad (618533-M)

Adventa Group or

Group

Adventa and its subsidiary companies

ADA : Authorised Depository Agent

ADA Code : ADA (Broker) Code

Affin Merchant : Affin Merchant Bank Berhad (9999-V)

AHSB : American Healthcare (Malaysia) Sdn Bhd (224197-U)

Application(s) : Application(s) for the IPO Shares by way of Application Forms or Electronic

Share Application

Application Form(s) : Printed form(s) for the application of the IPO Shares accompanying this

Prospectus

ATM : Automated teller machine(s)

Board : Board of Directors of Adventa

Company No. 618533-M

#### **DEFINITIONS** (cont'd)

Bursa Malaysia : Bursa Malaysia Securities Berhad (formerly known as Malaysia Securities

Exchange Berhad) (635998-W)

By-Laws is By-Laws of the Proposed ESOS, which is currently in draft form

CDS : Central Depository System

CDS Account : An account established by MCD for a depositor, for the recording of deposits or

withdrawals of securities and for dealings in such securities by the depositor

Central Depositories

Act

Securities Industry (Central Depositories) Act, 1991 or any statutory

modifications, amendments or re-enactments thereof

Committee : Committee appointed by the Board to administer the ESOS

Date of Offer : Date on which an offer is made by the Option Committee to Entitlee in the

manner provided in By-Law 7

EBITDA : Earnings before interest, tax, depreciation and amortisation

Electronic Share Application Application for the IPO Shares through a Participating Financial Institutions ATM

Employee(s) : Any person who is employed by and on the payroll of any company in the Group

and who fulfils the conditions of eligibility stipulated in By-Law 5.2. Employees

include Executive Directors.

Entitlee : A natural person who is entitled to participate in the Scheme

EPS : Earnings per share

ESOS : Employees' share option scheme

FIC : Foreign Investment Committee

Maximum : Maximum number of Options

Entitlement

Maximum number of Options that can be offered and allotted to an Entitlee as

provided under Clause 6 of the By-Laws

Listing Requirements : Listing Requirements of Bursa Malaysia, as amended from time to time

IPO : Initial public offering of Adventa on the Second Board of Bursa Malaysia

comprising the Public Issue, Placement and Offer for Sale

IPO Shares : Public Issue Shares, Placement Shares and Offer Shares respectively

MCD : Malaysian Central Depository Sdn Bhd (165570-W)

MITI : Ministry of International Trade and Industry

MIDFCCS : MIDF Consultancy and Corporate Services Sdn Bhd (11324-H)

NTA : Net tangible assets

#### **DEFINITIONS** (cont'd)

Nusaco Nusaco Sdn Bhd (186327-D)

Offer Offer made in writing by the Option Committee on behalf of the Company in

accordance with the provisions or in the manner indicated in By-Law 7 to Eligible

**Employees** 

Offer for Sale Offer for sale of 12,500,000 existing Adventa Shares by the Offerors to

Bumiputera investors approved by MITI at an offer price of RM0.30 per Share

Offer Shares 12,500,000 existing Adventa Shares to be offered by the Offerors pursuant to the

Offer for Sale

Offerors Shareholders of Adventa making the Offer for Sale. The number of Offer Shares

pursuant thereto are as follows:

Shareholder No. of Offer Shares

Low Chin Guan 5,500,000 Wong Koon Mei @ Wong Kwan Mooi 7,000,000

Option Period Period commencing from the Date of Offer and expiring three (3) years there

from, subject to an extension of Scheme as provided in By-Law 19.1

Option(s) Rights to subscribe for new shares upon acceptance of an offer under the ESOS

Participating Participating financial institutions for the Electronic Share Application as listed in

Financial Section 17.5 of this Prospectus Institution(s)

PAT Profit after taxation

**PBT** Profit before taxation

PE Multiple Price earnings multiple

Pink Form Shares 11,000,000 new ordinary shares of RM0.10 each in Adventa available for

application by eligible Directors, employees, customers and suppliers of Adventa

Group at an issue price of RM0.30 per share

Placement Placement of 122,500,000 new Adventa Shares to Bumiputera investors approved

by MITI at an issue price of RM0.30 per Share

Placement Shares 122,500,000 new Adventa Shares to be issued pursuant to the Placement

PPM Profit Point Manufacturing Sdn Bhd (175303-H)

Promoter Low Chin Guan

Proposed ESOS or

Proposed establishment of an employees' share option scheme (ESOS) for the Scheme

granting of Options to the Directors and Employees of Adventa Group to subscribe for new shares amounting up to 15% of the issued and paid-up share capital of Adventa at any point in time during the subsistence of the scheme,

based on the terms and conditions of the By-Laws constituting the scheme

#### **DEFINITIONS** (cont'd)

Public Issue

Public issue of 67,500,000 new Adventa Shares at an offer price of RM0.30 per Share comprising the following:

- (i) 11,000,000 new ordinary shares of RM0.10 each in Adventa available for application by eligible Directors, employees, customers and suppliers of Adventa Group;
- (ii) 30,000,000 new ordinary shares of RM0.10 each in Adventa available for application by the Malaysian public; and
- (iii) 26,500,000 new ordinary shares of RM0.10 each in Adventa available for placement to selected investors

Public Issue Shares

67,500,000 new Adventa Shares to be issued pursuant to the Public Issue

RM and sen

: Ringgit Malaysia and sen respectively

R&D

: Research & development

SC

: Securities Commission

Share(s) or Adventa

Share(s)

Ordinary share(s) of RM0.10 each in Adventa

TNSB

: Terang Nusa Sdn Bhd (164501-X)

Ulma

Ulma International GmbH (HRB-4865)

Underwriting Agreement

Underwriting agreement dated 14 May 2004 between Adventa and the Managing Underwriter and Underwriters, for the underwriting of 41,000,000 Public Issue

Shares for an underwriting commission of 2.5% of the IPO price

USA

: United States of America

USD

United States Dollars

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# 1. CORPORATE INFORMATION

# BOARD OF DIRECTORS

Name	Address	Designation	Nationality
Low Chin Guan	1807 D&E, Paya Bemban Jalan Hospital 15000 Kota Bharu Kelantan	Managing Director	Malaysian
Kwek Siew Leng	594-K, Jalan Hospital 15200 Kota Bharu Kelantan	Executive Director	Malaysian
Toh Seng Thong	3085 P, Jalan Air Jemih 20300 Kuala Terengganu Terengganu	Independent Non- Executive Director	Malaysian
Abdul Aziz bin Derashid	Lot 1331, Kampung Beris Baru Pengkalan Chepa 16100 Kota Bharu Kelantan	Independent Non- Executive Director	Malaysian

# AUDIT COMMITTEE

Name	Designation	Directorship
Toh Seng Thong	Chairman	Independent Non-Executive Director
Abdul Aziz bin Derashid	Member	Independent Non-Executive Director
Low Chin Guan	Member	Managing Director
COMPANY SECRETARY	:	Chua Siew Chuan (MAICSA 0777689) No. 6, Jalan SS 14/8E 47500 Subang Jaya Selangor
REGISTERED OFFICE	,	1, Jalan 8, Pengkalan Chepa 2 Industrial Zone 16100 Kota Bharu, Kelantan Phone: (09) 7744332 Fax: (09) 7713072 E-mail: info@adventa.com.my
HEAD / MANAGEMENT OFFICE	1	1, Jalan 8, Pengkalan Chepa 2 Industrial Zone 16100 Kota Bharu, Kelantan Phone: (09) 7744332 Fax: (09) 7713072 Website: www.terangnusa.com
AUDITORS AND REPORTING ACCOUNTANTS	:	Yeng & Co (AF0551) 53A & 53B, Jalan SS15/4 47500 Subang Jaya Selangor Phone: (03) 56318100 Fax: (03) 56318099

#### CORPORATE INFORMATION (cont'd)

SOLICITORS

Fatimah Kei & Leong

B-16-3A, 16<sup>th</sup> Floor, Block B Megan Phileo Avenue 12, Jalan Yap Kwan Seng 50450 Kuala Lumpur Phone: (03) 21662803 Fax: (03) 21616731

PRINCIPAL BANKERS

Alliance Bank Malaysia Berhad (88103-W)

Ground Floor No 3, Jalan Imbi 55100 Kuala Lumpur Phone: (03) 21485155 Fax: (03) 21421531

Bumiputra Commerce Bank Berhad (13491-P)

4585-K, Wisma Ibrahim & Sons Jalan Sultan Yahya Petra Wakaf Siku, 15200 Kota Bharu

Kelantan

Phone: (09) 7484303 Fax: (09) 7444364

ISSUING HOUSE

MIDF Consultancy and Corporate Services Sdn Bhd

(11324-H)

12<sup>th</sup> Floor, MIDF Building 195A, Jalan Tun Razak 50400 Kuala Lumpur Phone: (03) 21613355 Fax: (03) 21647995

REGISTRAR

Securities Services (Holdings) Sdn Bhd (36869-T)

Level 7, Menara Milenium

Jalan Damanlela, Pusat Bandar Damansara

Damansara Heights 50490 Kuala Lumpur Phone: (03) 20849000 Fax: (03) 20949944

ADVISER AND MANAGING

UNDERWRITER

Affin Merchant Bank Berhad (9999-V)

27th Floor, Menara Boustead 69 Jalan Raja Chulan 50200 Kuala Lumpur Phone: (03) 21423700 Fax: (03) 21417701

UNDERWRITERS

Affin Merchant Bank Berhad (9999-V)

27th Floor, Menara Boustead 69 Jalan Raja Chulan 50200 Kuala Lumpur Phone: (03) 21423700 Fax: (03) 21417701

### I. CORPORATE INFORMATION (cont'd)

UNDERWRITERS (cont'd) : Affin Securities Sdn Bhd (431338-P)

Level 3, Menara Keck Seng 203 Jalan Bukit Bintang 55100 Kuala Lumpur Phone: (03) 2143 8668 Fax: (03) 2143 3663

PLACEMENT AGENT : Affin Merchant Bank Berhad (9999-V)

27<sup>th</sup> Floor, Menara Boustead 69 Jalan Raja Chulan 50200 Kuala Lumpur Phone: (03) 21423700 Fax: (03) 21417701

INDEPENDENT BUSINESS AND INDUSTRY CONSULTANT

Frost & Sullivan (M) Sdn Bhd (522293-W) Suite E-08-15, Block E, Plaza Mont' Kiara

Suite E-08-15, Block E, Plaza Mont' Kiara 2, Jalan 1/70C, Mont' Kiara

50480 Kuala Lumpur Phone: (03) 62045800 Fax: (03) 62017402

LISTING SOUGHT :

Second Board of Bursa Malaysia

# 2. INFORMATION SUMMARY

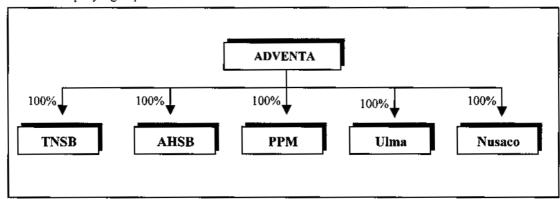
THE FOLLOWING INFORMATION SUMMARY IS ONLY A SUMMARY OF THE SALIENT INFORMATION ABOUT ADVENTA AND INVESTORS ARE STRONGLY ADVISED TO READ AND UNDERSTAND THE WHOLE PROSPECTUS PRIOR TO DECIDING WHETHER TO INVEST. THE FOLLOWING INFORMATION SUMMARY IS QUALIFIED IN ITS ENTIRETY AND SHOULD BE READ IN CONJUNCTION WITH THE MORE DETAILED INFORMATION INCLUDING THE FINANCIAL INFORMATION IN THIS PROSPECTUS.

#### 2.1 HISTORY AND BUSINESS

Adventa was incorporated in Malaysia under the Companies Act, 1965 as a private limited company on 16 June 2003 under the name Adventa Sdn Bhd. The Company was subsequently converted into a public limited company and assumed its present name on 21 July 2003.

The Company is principally an investment holding company with the principal activities of its subsidiaries being manufacturing and distribution of sterile surgical gloves, manufacturing and distribution of medical examination gloves, distribution of medical and other hospital related products as well as generation and supply of energy and electricity using biomass technology.

The Company's group structure is set out below.



The Company's subsidiaries together with their principal activities are summarised below (kindly refer to Section 6.5 for further details).

Name of subsidiary	Date and place of incorporation	Issued and paid-up capital	Effective equity interest	Principal activities
TNSB	18 September 1987 Malaysia	RM2,000,000	100%	Manufacturing and distribution of sterile surgical gloves and medical examination gloves
AHSB	2 September 1991 Malaysia	RM5	100%	Manufacturing and distribution of sterile surgical gloves
PPM	27 October 1988 Malaysia	RM5,000,000	100%	Manufacturing and distribution of medical examination gloves

Name of subsidiary	Date and place of incorporation	Issued and paid-up capital	Effective equity interest	Principal activities
Ulma 15 January 2003 Germany		Euro 25,000	100%	Distribution of medical and other hospital related products
Nusaco	7 September 1989 Malaysia	RM200,000	100%	Generation and supply of energy and electricity using biomass technology

# 2.2 SUBSTANTIAL SHAREHOLDERS/ PROMOTER, DIRECTORS, KEY MANAGEMENT AND KEY TECHNICAL PERSONNEL

#### Substantial shareholders/Promoter

The direct and indirect shareholdings of the substantial shareholders/Promoter of the Company after the IPO are as follows:

		After	IPO -	<b>*</b>
Substantial shareholder / Promoter	Direct Intere	st	Indirect into	rest
	No. of shares	%	No. of shares	<i>%</i>
Low Chin Guan# (as Promoter)	202,500,000	45.0	45,000,000	10.0
Wong Koon Mei @ Wong Kwan Mooi*	45,000,000	10.0	202,500,000^	45.0

#### Notes:

#### **Directors**

The direct and indirect shareholdings of the Directors of the Company after the IPO are as follows:

Director.	Designation	Direct inter No. of shares	est //	Indirect into No. of shares	rest
Low Chin Guan	Managing Director	202,500,000	45.00	45,000,000^	10.00
Kwek Siew Leng *	Executive Director	600,000	0.13	•	-
Toh Seng Thong *	Independent Non- Executive Director	-	-	-	-
Abdul Aziz bin Derashid "	Independent Non- Executive Director	300,000	0.07	-	-

#### Notes:

Deemed interested by virtue of family relationship between Low Chin Guan and Wong Koon Mei @ Wong Kwan Mooi, who is his mother, pursuant to Section 6A of the Act

<sup>\*</sup> Substantial shareholder

Deemed interested by virtue of family relationship between Low Chin Guan and Wong Koon Mei @ Wong Kwan Mooi, who is his mother, pursuant to Section 6A of the Act

<sup>\*</sup> Assuming full subscription of the Pink Form Shares allocation pursuant to the IPO

#### Key management and key technical personnel

The direct and indirect shareholdings of the key management and key technical personnel of the Company after the IPO are as follows:

		✓ After IPO ►				
Key management/	Designation	Direct interest		Indirect interest		
Key technical personnel		No. of shares	%	No. of shares	%	
Key Management					-	
Low Chin Guan	Managing Director	202,500,000	45.00	45,000,000^	10.00	
Kwek Siew Leng	Group Finance Manager	600,000*	0.13	-	-	
Dr. Peter Schwaderer	Regional Sales Manager	600,000#	0.13	-	-	
Michel Max Amrein	Regional Sales Manager	400,000*	0.09	-	-	
Noor Azman bin Awang	Group Human Resource Manager	300,000*	0.07	-	-	
Kang Jin Kiat	Group Purchasing Manager	500,000#	0.11	-	- 1	
Key Technical Personnel					İ	
Rahayu binti Mat Zin	Group QA Manager	300,000*	0.07	_		
Kang Geok Shien	R&D Manager	200,000*	0.04	_	-	
Seow Hoi Ben	Group Production Manager	500,000*	0.11	-	-	
Lim Weng Heng	General Manager for PPM	300,000#	0.07	-	-	

#### Notes:

Further details relating to the directors, substantial shareholders/Promoter, key management and key technical personnel of the Group are set out in Section 7 of this Prospectus.

Deemed interested by virtue of family relationship between Low Chin Guan and Wong Koon Mei @ Wong Kwan Mooi, who is his mother, pursuant to Section 6A of the Act

<sup>\*</sup> Assuming full subscription of the Pink Form Shares allocation pursuant to the IPO

#### 2.3 FINANCIAL HIGHLIGHTS

The following table has been extracted from the Accountants' Report in Section 11 of this Prospectus and should be read in conjunction with the accompanying notes and assumptions thereto.

The summary of the proforma consolidated audited results of Adventa for the five (5) financial years ended 31 January 2000 to 2004 below has been prepared for illustrative purposes only based on the audited financial statements of the Adventa Group and on the assumption that the current structure of the Group had been in existence throughout the period under review:

	Financial Year Ended				
	31.1. 2000	31.1.2001	31.1.2002	31.1. 2003	31.1.2004
	RM'000	RM'000	RM'000	RM'000	RM'000
Revenue	39,585	43,945	51,513	63,548	92,116
Profit before amortisation, depreciation, interest and R&D	8,136	6,925	5,917	7,586	11,295
Depreciation	(1,436)	(1,510)	(1,755)	(1,662)	(1,802)
Interest expense	(467)	(764)	(976)	(1,040)	(1,625)
Interest income	70	63	66	27	7
R&D expense	(129)	(357)	(430)	(422)	(484)
PBT before exceptional item	6,174	4,357	2,822	4,489	7,391
Exceptional item	<del>.</del>			<u>-</u>	(2,135)
PBT after exceptional item	6,174	4,357	2,822	4,489	5,256
Taxation	(616)	(534)	(579)	(675)	(159)
PAT	5,558	3,823	2,243	3,814	5,097
Number of shares ('000)"	260,000	260,000	260,000	260,000	260,000
Gross EPS (sen)	2.37	1.68	1.09	1.73	2.02
Net EPS (sen)	2.14	1.47	0.86	1.47	1.96

#### Notes:

<sup>\*</sup> Number of shares assumed in issue after Acquisitions but prior to IPO.

<sup>1.</sup> The proforma consolidated income statement of Adventa Group is presented for illustrative purposes only and is prepared on the basis that the acquisitions of the subsidiary companies had been effected throughout the five (5) year period to 31 January 2004 under review. As some of the subsidiary companies have different financial year ends from 31 January, the income statement of the subsidiary companies concerned have been time-apportioned to financial year ended 31 January for inclusion in the proforma consolidated income statement of Adventa Group.

- The summarised proforma consolidated income statement is prepared based on the following:
  - audited financial statements of TSB for the five (5) years ended 31 January 2004;
  - audited financial statements of PPM for four (4) years ended 31 December 2002 and 13 months ended 31 January 2004;
  - audited financial statements of Nusaco for the four years ended 28 February 2003 and 11 months ended 31 January 2004;
  - audited financial statements of AHSB for the three (3) years ended 31 December 2001, 13 months ended 31 January 2003 and year ended 31 January 2004; and
  - audited financial statements of Ulma for the period from 15th January 2003 to 31st December 2003.
- The gross and net earnings per share of Adventa Group are calculated based on the profit before taxation and profit after taxation to the existing issued share capital of 260,000,000 ordinary shares of RM0.10 each, after Acquisitions, but before Placement and Public Issue.
- 4. The effective tax rates are calculated based on taxation to profit before taxation. The effective tax rates for the period under review were lower than the statutory tax rate due principally to the pioneer status incentive enjoyed and the reinvestment allowances claimed by the Group.
- 5. Revenue growth from 11% to 45% is mainly due to higher sales of surgical gloves, a result of the Group's continuous efforts to increase production capacity and the continuing growth in demand from overseas market. Although the Group achieved increasing revenue growth, the reported gross profit margin and pre-tax margin declined mainly due to substantial increase of fuel oil and latex prices and a dip in glove prices since year 2001. The gross profit margin and pre-tax and exceptional item profit margin in 2003 and 2004 had improved mainly due to higher demand, higher sales and increase in average selling price of products.
- The increase in interest expense is consistent with the increase in external borrowings throughout the financial year 2000 to 2004 as additional bank overdrafts and other credit facilities were obtained for working capital and to finance the new glove production lines.
- 7. There were no exceptional and extraordinary items included in the income statement for the relevant years under review except for the written off of advances to a former shareholder namely China National Foreign Trade Leasing Corporation, a company incorporated in the People's Republic of China and a former director in 2004 by a subsidiary company (PPM), both parties are not related nor controlled by the promoter/substantial shareholder of proforma Adventa Group.
- 8. Financial results for the year 2004 were presented after elimination of inter-company transactions as listed below:

	RM'000
Purchase from Profit Point by Terang Nusa	823
Sales to Ulma by Terang Nusa	3,122
	3,945

The above transactions were made in the normal course of business at terms mutually agreed between the respective companies and were at arm's length.

The proforma consolidated balance sheets set out below are for illustrative purposes only to show the effects of the Acquisitions, Public Issue and Placement on the proforma consolidated balance sheets of the Adventa Group as at 31 January 2004 on the assumption that the Acquisitions, Public Issue and Placement had been effected on that date.

	Company Audited	Proforma I	Proforma II	Proforma III	Proforma IV After (III)
	balance sheet as at 31.1.2004 RM'000	After Acquisitions RM'000	After (I) and Placement RM'000	After (II) and Public Issue RM'000	and assuming full exercise of ESOS Options RM'000
Property, plant and equipment	-	43,459	43,459	58,659	58,659
Intangible assets	-	44	44	44	44
Current assets	-	46,375	83,125	63,175	83,425
Current liabilities	(3)	(34,811)	(34,811)	(21,811)	(21,811)
Net current assets	(3)	11,564	48,314	41,364	61,614
	(3)	55,067	91,817	100,067	120,317
Shareholders' funds					
Share capital	•	26,000	38,250	45,000	51,750
Share premium	-	-	24,500	36,000#	49,500
Reserve on consolidation	-	8,013	8,013	8,013	8,013
Accumulated losses	(3)	(3)	(3)	(3)	(3)
Shareholders' equity	(3)	34,010	70,760	89,010	109,260
Long term liabilities	-	17,785	17,785	7,785	7,785
Deferred taxation	_	3,272	3,272	3,272	3,272
	(3)	55,067	91,817	100,067	120,317
No. of shares in issue ('000)		260,000	382,500	450,000	517,500
NTA (RM'000)	(3)	33,966	70,716	88,966	109,216
NTA per share (RM)	*	0.13	0.18	0.20	0.21

#### Note:

Details to the proforma consolidated balance sheet as at 31 January 2004 are set out in Section 10.12 of this Prospectus.

<sup>•</sup> Negligible

<sup>\*</sup> After deducting estimated listing expenses of RM2 million

#### 2.4 MATERIAL RISK FACTORS

The following is a list of some of the material risk factors (which may not be exhaustive) extracted from Section 4 of this Prospectus for which applicants of the IPO Shares should carefully consider in addition to other information contained herein before applying for the IPO Shares.

#### (i) Business Risks

- Dependence on Directors, key management and key technical personnel
- Competition
- Licensing
- Availability of resources
- Insurance coverage
- Patents and trademarks
- · Breakout of fire and energy crisis
- Foreign currency risk
- Compliance with international standards and/or requirements
- New products and services
- Long term supply contracts
- Long term sales contracts
- Security and systems distruptions
- Rapid technological change
- Fluctuations in commodity prices of latex

#### (ii) Investment Risks

- Investment and new ventures
- No prior market for Adventa Shares
- Ownership and control issues by substantial shareholders
- Dependence on particular markets and geographical location
- Delay in listing
- · Related party transactions and conflicts of interests

#### (iii) Other Risks

- Geopolitical, legal and economic conditions
- Environmental concerns
- · Government controls and/or regulations
- Recoverability of trade debtors
- · Working capital, borrowings, contingent liabilities and capital commitments
- Estimates and forecasts
- · Disclosures regarding forward looking statements
- Material litigation/ legal uncertainties

Please refer to Section 4 of this Prospectus for further details of the material risks factors.

#### 2.5 CONSOLIDATED PROFIT FORECAST

Financial year ending	Forecast 31 January 2005 (RM'000)
Revenue	123,716
Consolidated PBT	14,257
Taxation	(2,412)
Consolidated PAT	11,845
Pre-acquisition profit	(979)
Profit attributable to shareholders	10,866
Weighted average number of shares in issue ('000)	327,500
Enlarged number of shares in issue ('000)	450,000
Based on weighted average number of shares in issue	
Gross EPS per share <sup>1</sup>	4.35 sen
Net EPS per share <sup>2</sup>	3.62 sen
Gross PE Multiple*	6.90 times
Net PE Multiple	8.29 times
Based on enlarged number of shares in issue	
Gross EPS per share <sup>3</sup>	3.17 sen
Net EPS per share <sup>4</sup>	2.63 sen
Gross PE Multiple	9.46 times
Net PE Multiple	11.41 times

#### Notes:

<sup>\*</sup> Based on the IPO price of RM0.30 per Share

Calculated based on the consolidated PBT of RM14.257 million and the weighted average number of shares in issue of 327,500,000 Shares

<sup>&</sup>lt;sup>2</sup> Calculated based on the consolidated PAT of RM11.845 million and the weighted average number of shares in issue of 327,500,000 Shares

Calculated based on the consolidated PBT of RM14.257 million and the enlarged number of shares in issue of 450,000,000 Shares

Calculated based on the consolidated PAT of RM11.845 million and the enlarged number of shares in issue of 450,000,000 Shares

#### 2.6 DIVIDEND FORECAST

Financial year ending	Forecast 31 January 2005	
Gross Dividend (tax exempt)		
Forecast gross dividend per ordinary share (sen)	0.6	
Forecast gross dividend yield based on the IPO price of RM0.30 per share (%)	2.0	
Gross dividend cover based on gross EPS of 4.35 sen (times)	7.3	
Net Dividend		
Forecast net dividend per ordinary share (sen)	0.6	
Forecast dividend yield based on the IPO price of RM0.30 per share (%)	2.0	
Net dividend cover based on net EPS of 3.62 sen (times)	6.0	

#### 2.7 PROFORMA CONSOLIDATED NTA AND NTA PER SHARE

Proforma consolidated NTA as at 31 January 2004 (RM'000)	
(After taking into account the Acquisitions, Placement, Public Issue and estimated listing expenses of RM2,000,000)	
Proforma consolidated NTA per Share (RM)	
(Based on the enlarged issued and paid-up share capital of 450,000,000 ordinary shares of RM0.10 each)	0.20

# 2.8 AUDIT QUALIFICATIONS

There were no qualifications reported in the audited financial statements of the companies within the Group for the periods under review. Detailed information on the financial performance of Adventa Group is set out in Section 10 of this Prospectus.

#### 2.9 PRINCIPAL STATISTICS OF IPO

Authorised share capital	
1,000,000,000 ordinary shares of RM0.10 each	RM100,000,000
Issued and fully paid-up after Acquisitions	
260,000,000 ordinary shares of RM0.10 each	RM26,000,000
To be issued as fully paid-up pursuant to the Placement	
122,500,000 new ordinary shares of RM0.10 each	RM12,250,000
To be issued as fully paid-up pursuant to the Public Issue	

# Offer Shares pursuant to the Offer for Sale

67,500,000 new ordinary shares of RM0.10 each

12,500,000 existing ordinary shares of RM0.10 each

RM1,250,000

RM6,750,000 RM45,000,000

#### Class of Shares

There is only one (1) class of shares in the Company being ordinary shares of RM0.10 each, all of which rank pari passu with one another. The IPO Shares will rank pari passu in all respects with the other existing issued and fully paid-up ordinary shares of the Company, including the voting rights and rights to all dividend and other distributions that may be declared after the issue of those shares subsequent to the date of this Prospectus.

The Company had on 22 March 2004 obtained the approval of the SC to establish an ESOS in order to retain and motivate eligible employees who have contributed to the success of the Adventa Group. The approval of the shareholders of the Company for the ESOS will be sought at a later date.

The Directors of Adventa intend to grant Options under the ESOS subsequent to the IPO which are exercisable up to a maximum of fifteen (15%) of the existing issued and paid-up share capital of Adventa at any one time during the duration of the Scheme, at a price to be determined at a later date. Such Option is exercisable in accordance with the terms of the By-Laws constituting the ESOS.

The new Shares to be issued pursuant to the ESOS shall, upon allotment and issue, rank pari passu in all respect with the then existing issued and paid-up capital of Adventa, except that these Shares will not be entitled to participate in such rights, allotments or any distributions, the entitlement date of which is prior to the date of allotment of the said Shares, and will be subject to the provisions of the Articles of Association of the Company.

#### Public Issue, Placement and Offer for Sale price per share

The issue/offer price per Share is RM0.30.

#### 2.10 UTILISATION OF PROCEEDS

The Public Issue and Placement are expected to raise gross proceeds of RM57,000,000 for the Adventa Group which will be utilised in the following manner:

Utilisation	RM'000
Capital expenditure	14,700
Repayment of bank borrowings	10,000
Research & development	500
Estimated listing expenses	2,000
Working capital	29,800
Total	57,000

The Company shall bear all fees and expenses relating to the IPO and the corporate exercises leading to the listing of and quotation for the entire enlarged issued and paid-up share capital of the Company comprising 450,000,000 Adventa Shares on the Second Board of Bursa Malaysia, which is estimated at approximately RM2,000,000.

The Offer for Sale is expected to raise gross proceeds of approximately RM3,750,000. This amount shall accrue to the Offerors and no part of the proceeds is receivable by Adventa. The Offerors shall bear all expenses related to the Offer for Sale.

The Directors of Adventa intend to utilise the proceeds arising from the exercise of the Options for the Group's working capital purposes.

Further details of the utilisation of proceeds and estimated listing expenses are set out in Section 3.6 of this Prospectus.

# 2.11 WORKING CAPITAL, MATERIAL LITIGATION, BORROWINGS, CONTINGENT LIABILITIES AND MATERIAL COMMITMENTS

#### (i) Working capital

The Directors of Adventa are of the opinion that, after taking into consideration the banking facilities available and the net proceeds from the IPO, the Group will have adequate working capital for a period of not less than twelve (12) months from the date of issue of this Prospectus.

#### (ii) Material Litigation

As at 30 April 2004, being the latest practicable date prior to the printing of this Prospectus, neither the Company nor its subsidiaries are engaged in any material litigation or arbitration (either as plaintiff or defendant) which might materially affect the financial position of the Group and the Directors do not know of any proceedings pending or threatened or of any fact likely to give rise to any proceedings which might materially affect the position or business of the Adventa Group, save as disclosed:

On 21 June 2002, TNSB commenced legal action against Madegom LTDA ("Madegom") for the recovery of a debt amounting to USD108,721 for goods sold and delivered by TNSB to Madegom.

The Civil Court of Santiago had on 30 September 2003, ruled in favour of TNSB for Madegom to pay the amount claimed by TNSB of USD108,721 plus interests and readjustments. In addition, a caveat was placed on the office building, five trucks and goods belonging to Madegom totaling USD110,000 as additional security. Madegom filed an appeal on the judgement on 20 October 2003.

The solicitors of TNSB for this case are of the view that TNSB has a good prospect of the recovery of the debt.

#### (iii) Borrowings

As disclosed in Section 10.6 of this Prospectus, the total bank borrowings of the Group amounted to approximately RM34,392,000 as at 30 April 2004 being the lastest praticable date prior to the printing of this Prospectus. The bank borrowings, all of which are interests bearing, can be analysed further as follows:-

Type of Borrowing	RM'000
Long term borrowings	18,341
Short term borrowings	16,052
	l

#### (iv) Contingent Liabilities

As at 30 April 2004, being the latest practicable date prior to the printing of this Prospectus, the Directors of the Company are not aware of any contingent liabilities that may have a substantial impact of the result or the financial position of the Adventa Group.

## (v) Material Commitments

Save as disclosed below, as at 30 April 2004, being the latest practicable date prior to the printing of this Prospectus, there are no other material commitments for capital expenditure incurred or known to be incurred by the Adventa Group which may have a substantial impact on the results the financial position of the Group:

	Group RM'000	Company RM'000
Approved and contracted for	-	-
Approved but not contracted for	2,080	-